

BETHELEHEM APPARATUS CO. PRICE GUIDE

2/6/96

STEEL DRUMS PREFERRED

BACO

sm. qty.

MATERIALS

metal, glass or phone switches, mercury relays, thermometers, thermocouples, manometers, spill kit materials and amalgams, ppe, mercury batteries (size D or smaller), rags, filters, charcoal wood, vacuum cleaners, gas pressure regulators or flow meters, dry mercury sulfide, sulfate, oxide or iodide compounds

	s/c 101	2.5 gal	5 gal	10 gal	15 gal	20 gal	30 or 55 GAL	85 GAL
	\$162	\$243	\$485	\$970	\$1,455	\$1,940	\$2,425	\$3,759
nitron tubes, mercury rectifiers			\$380	\$780			\$950	\$1,473
quartz bulbs in hid lamps, mercury arc lamps			\$420	\$840			\$1,050	\$1,828

individually packaged whole HID lamps with screw base
JV lamps similar to fluorescent lamps in size and shape

\$15 each
\$17 each

large zinc-air or carbon-air batteries
large zinc-air or carbon-air batteries from underwater

DRUMS OR PALLETIZED \$3.00 / POUND total weight land origin
\$3.38 / POUND underwater-ocean recovery origin

Fluorescent lamps - crushed in 55 gallon steel drums

1-5 DRUMS	\$1297 EACH
6-10 DRUMS	\$956 EACH
>10 DRUMS	\$683 EACH

whole fluorescent lamps - using original lamp packaging
Add an additional \$1.00 per lamp if they have plastic safety shield.
NOTE: Additional charges for boxes containing broken bulbs.
cardboard boxes containing broken lamps

	4 foot size	8 foot size	
1-3000 LAMPS	\$3.15 EACH	\$4.73 EACH	u-tubes +
3000-6000 LAMPS	\$2.37 EACH	\$3.68 EACH	circular tubes
> 6000 LAMPS	\$1.58 EACH	\$2.37 EACH	\$4.65 ea.
	\$79 EACH	\$158 EACH	

Whole 4 foot fluorescent lamps shipped in Bethlehem Apparatus Company's new DOT approved 4 foot fluorescent lamp shipping container

1-10 boxes	\$162 EACH
11-25 boxes	\$145 EACH
26-50 boxes	\$121 EACH
51-100 boxes	\$82 EACH

Each box holds up to 60 four foot lamps
Call for 8 ft shipper pricing

These numbers reflect typical pricing for the listed materials. Your material will be quoted based on your shipment profile information.
Please note the possible surcharge for excess plastic (>40%) or non-steel containers.
Volume discounts available. Reduced pricing is provided for uniform material (eg. phone relays, phosphor powder, regulators, dental amalgam)

(303) 799-0186; # 2 / 2

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FILE PLAN

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